

Are you looking for new challenges with heart and mind?

We need your support as

International Sales Manager

The Respeggt Group, based in Cologne, Germany, and De Klomp, the Netherlands, has set itself the goal of ending chick culling worldwide.

We develop and offer cutting-edge technology for early in-ovo sexing used in hatcheries in the laying hen industry. In addition, we offer the 'Free of Chick Culling' guarantee with a certification system and a label.

We are an international, highly motivated team with a wide range of expertise in the fields of agriculture and retail, working with a wealth of experience in the poultry industry and strong partners to put an end to the culling of male chicks.

Your tasks with us:

- ✓ Set up and manage partnership structures in the **European region (Focus DACH/Benelux)**
- ✓ Being the primary contact for hatcheries, packing centers and egg processors
- ✓ Strategic planning (setting clear objectives, growth development)
- ✓ Create awareness for 'Free of Chick Culling' and Respeggt
- ✓ Building relationships (e.g. Key account management, participate in relevant trade shows and events)

This convinces us:

- ✓ Your personality, excellent communicative skills and team spirit
- ✓ You are naturally empathetic, friendly and competent
- ✓ 3+ years' experience in a commercial sales environment
- ✓ Agriculture background preferred
- ✓ Consultative selling skills
- ✓ Enjoying the international environment
- ✓ Willingness to travel for meeting our partners
- ✓ Language knowledge: **DE and ENG is a must**, FR is an advantage

We offer:

- ✓ Full time employment in a responsible job (unlimited contract)
- ✓ Company car
- ✓ Urban Sports Club for our employees: Free M-package membership in Germany, discounted M-package membership in several other European countries and discounted L-package
- ✓ Highly motivated and dynamic team
- ✓ Simple hierarchical structure, fast decision making
- ✓ Flexible working hours and home office options
- ✓ Creativity and self-development are appreciated
- ✓ Office locations in Cologne and De Klomp

Please send us your complete application documents with details of your salary expectations and availability to Kristin Höller at job@respeggt.com.

We look forward to hearing from you!